

FULL-TIME MASTER OF BUSINESS ADMINISTRATION

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The School of Business offers two MBA programs to meet the needs of our students. The Full-Time MBA program is offered on campus for students who have recently completed an undergraduate degree or for students who want an in-person MBA experience. For students who already have at least 3 years of full-time work experience, the Professional MBA (PMBA) program (<https://nam04.safelinks.protection.outlook.com/?url=https%3A%2F%2Fnextcatalog.qu.edu%2Fgraduate-studies%2Fbusiness%2Fbusiness-administration-professional-mba%2F&data=02%7C01%7CWendi.Gray%40quinnipiac.edu%7Ca7e2dc0c327f4568f5ad08d7dc88da7f%7C0940985869fb4de9987990db22b52eaf%7C0%7C0%7C637220352673056314&sdata=qODhRffMskhB0HCEbdLT3UhbWWhJy0CifM9Wctdd18lY%3D&reserved=0>) offers the flexibility of completing an MBA completely online on a part-time basis.

Both programs emphasize the interrelatedness of core business functions, and students learn the theories, principles and strategies necessary to succeed in careers in business, government or nonprofit management. In the MBA, students build their knowledge and skills in areas related to data analytics, decision-making, global business considerations, financial markets and analysis, leadership, organizational behavior and business strategy.

MBA courses are action-oriented, and students are encouraged to think critically so that they can effectively and immediately apply the competencies and skills acquired in the MBA program to their organizations. Numerous electives are available for students to customize their experience based on their own professional goals and interests.

View Graduation Requirements (<https://catalog.qu.edu/graduate-studies/#requirementsforgraduationtext>)

MBA Program of Study

Code	Title	Credits
Core Business Disciplines (27 credits)		
MBA 615	Skills for Contemporary Business Issues	3
MBA 620	Financial and Managerial Accounting for Decision Making (AC 620)	3
MBA 625	Authentic Leadership within Organizations	3
MBA 630	Business Data Analytics	3
MBA 635	Supply Chain Management in a New Era	3
MBA 640	Financial Decision Making (Only UG Finance majors can choose the FIN 610 option)	3
	or FIN 610 Investment and Portfolio Analysis I	
MBA 645	Marketing Decision Making	3
MBA 690	Strategic Management	3
MBA 695	Action-Based Learning Lab	3

Graduate Electives ¹

Select six graduate electives either in a specific concentration/discipline or customized by the student	18
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Total Credits 45

MBA students may choose to take elective courses within one area, creating a concentration in a specific discipline, or may choose to take electives across multiple business disciplines, enhancing a broad interdisciplinary perspective.

Electives are available in such areas as business analytics (<http://catalog.qu.edu/courses-graduate/ban/>), finance (<http://catalog.qu.edu/courses-graduate/fin/>), health care management (<http://catalog.qu.edu/courses-graduate/hm/>), international business (<http://catalog.qu.edu/courses-graduate/ib/>), marketing (<http://catalog.qu.edu/courses-graduate/mk/>), strategy (<http://catalog.qu.edu/courses-graduate/str/>) and supply chain management (<http://catalog.qu.edu/courses-graduate/mg/>).

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Students in 3+1 and 4+1 programs are required to complete MBA 688 as one of their electives.

Student Learning Outcomes

Students who graduate from the MBA program will develop and emphasize skills in the following areas:

- Business Analytic Skills:** Demonstrate the ability to understand, interpret and develop data-driven approaches for business decision-making, and understand and use business information and metrics to assess business problems, identify opportunities and offer solutions.
- Managing People and Organizations:** Demonstrate the ability to manage professional relationships and ability to drive organizational growth and change.
- Strategic Integration:** Demonstrate the ability to assess a business situation and identify key dynamics and constraints, and to formulate and implement an effective response.
- Business and Society:** Demonstrate the ability to understand the relationship between business and society, and apply knowledge of ethics, social responsibility and sustainability to business situations.
- Application of Business Knowledge:** Demonstrate knowledge of core business functions, integrate this knowledge to address business problems and opportunities, and evaluate and apply emerging practices, technologies and ideations that can impact the future of business practices and work.

Master of Business Administration

Dual-Degree Programs

- Accelerated Dual-Degree BS/MBA (3+1) (<http://catalog.qu.edu/graduate-studies/business/business-administration-mba/accelerated-four-year-bs-mba/>)
- Dual-Degree BA/MBA (4+1) (<http://catalog.qu.edu/graduate-studies/business/business-administration-mba/fast-track-combined-ba-mba/>)
- Dual-Degree BS/MBA (4+1) (<http://catalog.qu.edu/graduate-studies/business/business-administration-mba/fast-track-combined-bs-mba/>)

- JD/MBA (Juris Doctor) (<http://catalog.qu.edu/graduate-studies/business/business-administration-mba/jd-mba/>)

MBA Admissions

Admission to Quinnipiac's graduate business programs is competitive. The following criteria apply for admission to the MBA. Please note: Separate admissions requirements apply for Quinnipiac Dual-Degree BS/MBA and BA/MBA (4+1) students and students entering the Accelerated Dual-Degree BS/MBA (3+1) program in the School of Business. Please refer to the appropriate sections of this catalog for further information on these programs.

All prospective MBA students must submit the following:

1. Program application (submitted online). Go to Quinnipiac's Graduate Admissions (<http://www.qu.edu/gradhowtoapply/>) webpage.
2. Official transcripts from all institutions attended, two letters of recommendation, a current resume and a personal statement.
3. GMAT or GRE scores are not required for admission. *Applicants who wish to submit scores may do so as supplemental information on the application.*
4. All applicants from non-English-speaking countries must indicate that they have the language capability to understand business instruction in English and must provide official Test of English as a Foreign Language (TOEFL) scores. In general, a minimum TOEFL Internet-based score of 90 is required for admission (or 233 for computer-based, or 575 for paper-based).
In lieu of TOEFL, applicants may submit International English Language Testing System (IELTS) scores. A minimum score of 6.5 on this exam, a B or above on the Certificate of Advanced English or a C or above on the Certificate of Proficiency in English is required. TOEFL and IELTS scores are valid for two years.
5. International applicants are required to submit proof of adequate funds to complete their study at Quinnipiac University before an eligibility form (I-20) can be issued. Complete the Statement of Financial Support (<https://www.qu.edu/admissions/graduate/apply/international/>) and submit along with supporting documentation. In addition, a copy of a passport or national ID is required.

Applications for the MBA program are accepted throughout the year for both full- and part-time study. Full-time students may begin their studies in January, May or August. Candidates are encouraged to submit applications as early as possible to ensure consideration for the semester desired.